

FTI Capital Advisors Healthcare Investment Banking at a Glance

Our On Point Experience

FTI has deep and broad experience in executing investment banking transactions through FTI Capital Advisors. We have managed numerous successful capital raising and M&A transactions in the healthcare sector for owner-managers, financial sponsors, leading corporations and non-profits



Middle Market Healthcare Investment Banking

FTI Capital Advisors focuses on providing M&A advisory and capital raising services to companies and financial sponsors in high quality, growing middle market healthcare companies across healthcare services, medical technology, pharma services and HCIT. We serve as a trusted advisor to our clients while leveraging the global resources and domain expertise within our firm.



Exceptional Healthcare Insight and Relationships

Through our Health Solutions consulting practice, FTI professionals have managed hundreds of healthcare consulting assignments for many of the most prominent academic medical centers, health systems and companies in the U.S. This experience gives us insight and deep industry relationships that enhance our ability to advise clients on M&A and capital raising transactions.



Core FTICA Principles

We deliver senior banker commitment and execution excellence to each assignment. These cultural attributes of our firm help us create tailored solutions, deep client relationships, and exceptional transaction outcomes.

FTICA Healthcare Team



Rod Rivera
Senior Managing Director
Rod.rivera@fticapitaladvisors.com
(917) 969-4270



Roger Kahn
Managing Director
Roger.kahn@fticapitaladvisors.com
(917) 597-2245



David Baker
Managing Director
David.baker@fticapitaladvisors.com
(312) 479-3855



James McLain
Managing Director
James.mclain@fticapitaladvisors.com
(917) 582-5793



Eric Ferris
Senior Director
Eric.ferris@fticapitaladvisors.com
(312) 493-6161



Dheeraj Garg
Director
Dheeraj.Garg@fticapitaladvisors.com
(973) 782-3517

FTI Capital Advisors Healthcare Investment Banking Quick Facts



300+ Closed Healthcare Deals



Over \$30B in Transaction Value



100+ years of Collective Experience



Largest FTICA Sector Banking Team



6 Currently Active Mandates

HEALTHCARE INVESTMENT BANKING SECTOR FOCUS

Physician Services	Healthcare Facilities	Post Acute	Medical Devices and Equipment	Pharma + Pharma Services	Behavioral Health	HCIT/ RCM/ HIM
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Recently Closed Healthcare Transactions

Life Sciences was recapitalized by Sell-side Advisory	Physician Practice was acquired by Sell-side Advisory	Physician Practice was acquired by Sell-side Advisory	Physician Practice has secured an investment from Capital Raise	RCM was acquired by Sell-side Advisory	RCM was acquired by Sell-side Advisory	Bioprocessing was acquired by Sell-side Advisory	Medical Device was recapitalized by Sell-side Advisory
Pharma Services was acquired by Sell-side Advisory	Distribution Durable Medical Equipment Provider was acquired by Sell-side Advisory	Diagnostic Labs was recapitalized by Sell-side Advisory	Healthcare Clinics Series B Round led by Capital Raise	HCIT/HIM was acquired by Sell-side Advisory	Oncology Vaccine Genopietic S.A. was acquired by Sell-side Advisory	Medical Device was acquired by Sell-side Advisory	Audiology was acquired by Sell-side Advisory
Oncology Vaccine HAS COMPLETED A PRIVATE PLACEMENT OF PUBLIC EQUITY Financial Advisor	Physician Practice SOUTH ORANGE COUNTY HEMATOLOGY ONCOLOGY ASSOCIATES was acquired by member of Sell-side Advisory	Physician Practice ADVISORY Sell-side Advisory	Diagnostic Labs was recapitalized by Sale Co-Advisor	Behavioral/Autism has recapitalized Recapitalization Advisory	Life Sciences Eq has sold its Process Equipment Business to Sell-side Advisory	Healthcare Tech Has raised \$30M of equity from Sell-side Advisory	Physical Therapy LEADING MULTI-CLINIC PHYSICAL THERAPY PRACTICE Has been acquired by Sell-side Advisory

PROVIDING INDUSTRY-FIRST, EFFICIENT, VALUE-MAXIMIZING EXECUTION THROUGHOUT THE DEAL LIFECYCLE

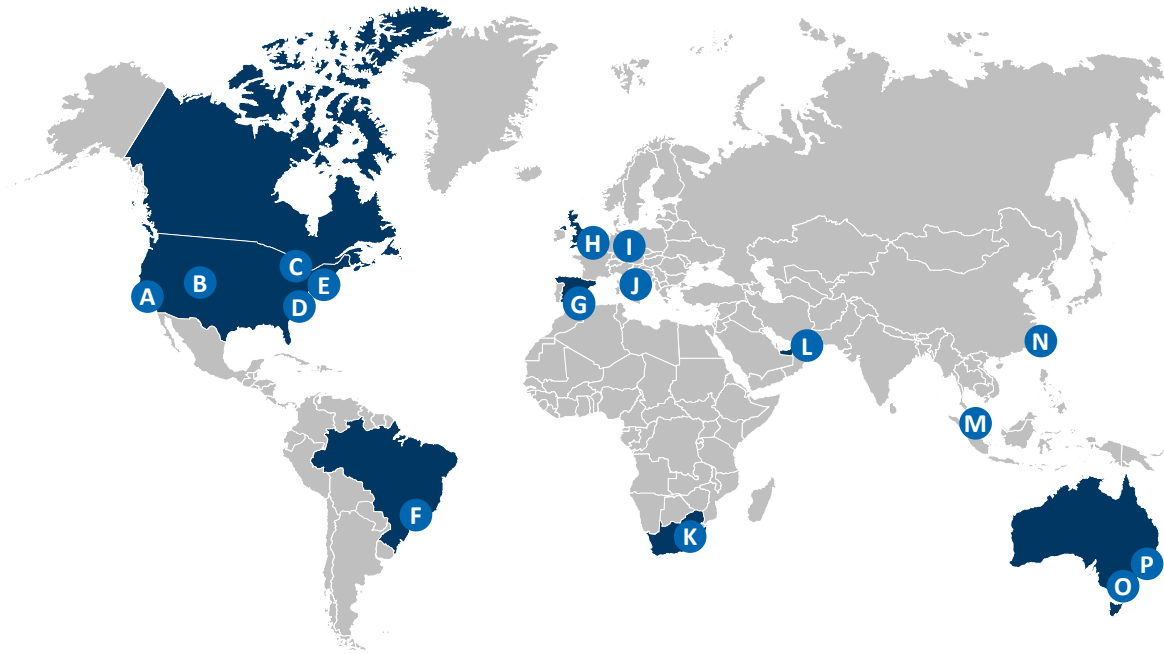


FTI Consulting at a Glance

One of America's Best Management Consulting Firms <i>Forbes (2016 - 2023)</i>	Operational experience in 16 industries
Top 6 Best Healthcare Consulting Firms <i>AdvisoryHQ2017 (2017)</i>	Named One of the Top 50 Consulting Firms <i>The Consulting Report (2022-2023)</i>
#1 Restructuring Advisor For 15 Consecutive Years <i>The Deal (2008-2023)</i>	Most Experts Named to Consulting Experts Guide <i>Who's Who Legal (2016 - 2022)</i>
Top 10 Healthcare Management Consulting Practices <i>Modern Healthcare (2006 - Present)</i>	 THE M&A ADVISOR 19th Annual M&A Advisor Awards 2021 Corporate/Strategic Deal of the year (\$50MM-\$100MM)
World's Best Management Consulting Firms <i>Forbes (2022 - 2023)</i>	

FCN Publicly traded	1982 Year founded	\$6.9B Market cap (as of Jan 4, 2024)
84 Cities		8,000+ Professionals
100+ Global Offices	31 Countries	82 of Fortune 100 companies are clients

FTI Capital Advisors Overview – Investment Banking



A LOS ANGELES	B DENVER	C TORONTO	D WASHINGTON DC	E NEW YORK	F SÃO PAULO	G MADRID	H LONDON
I NETHERLANDS	J MILAN	K JOHANNESBURG	L DUBAI	M SINGAPORE	N HONG KONG	O MELBOURNE	P SYDNEY

FTICA SNAPSHOT

90+
FTICA Professionals

75+
Active Engagements Across Multiple Industries

\$5BN+
Executed Transactions Since 2018

FTI CAPITAL ADVISORS SERVICES PLATFORM

Mergers & Acquisitions

- Mergers, Acquisitions & Divestitures
- Sellside Advisory
- Buyside Advisory

Capital Solutions

- Private Equity
- Venture Capital
- Senior & Subordinated Financing
- Debt / Equity Hybrid Structures
- Asset-Backed Financing
- Real Estate Sale-Leasebacks

Strategic Financial Advisory

- Fairness Opinions
- Valuations
- Evaluations of Strategic & Financial Alternatives
- Structuring & Negotiation of Joint Ventures
- Capital Structure & Financing Planning

CURRENT HEALTHCARE ENGAGEMENTS

CONFIDENTIAL CLIENT

Project Broadway

Sterilization
Capital Raise

CONFIDENTIAL CLIENT

Project Bloom

Medical Device
Sell-Side

CONFIDENTIAL CLIENT

Project Wing

Pharmaceuticals
Capital Raise

CONFIDENTIAL CLIENT

Project Goldfinch

Radiology
Capital Raise

CONFIDENTIAL CLIENT

Project Fusion

Chemical Solutions
Sell-Side

CONFIDENTIAL CLIENT

Project Condor

Senior Living
Capital Raise

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